

Company Profile

January 2020





Since 2005, the Firm has grown strongly,

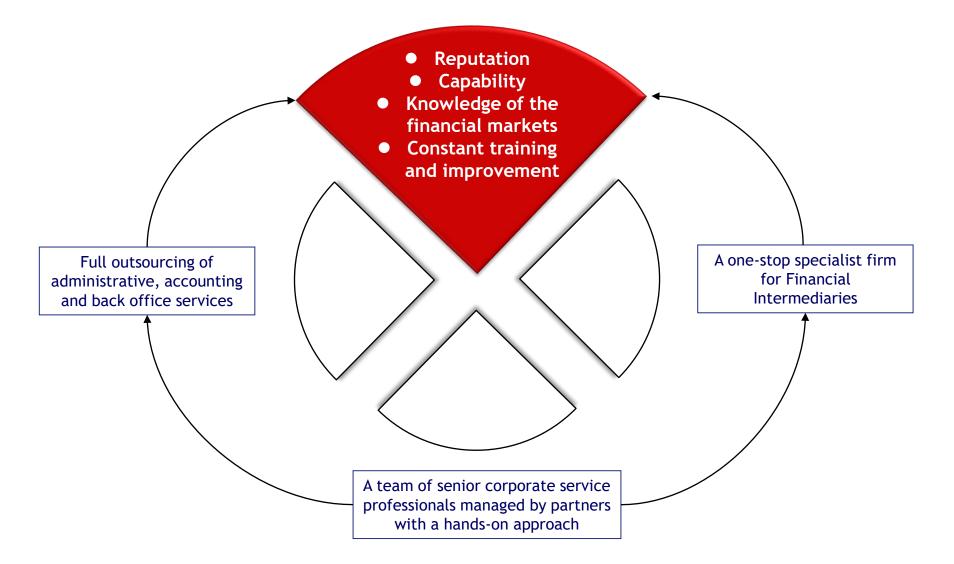
handling securitisations and providing

outsourced services to Financial Intermediaries

Our qualities



Reputation, capability, knowledge, training



Our services





• Company incorporation and related formalities

- Incorporation formalities.
- Tax domiciliation.
- Provision of shareholders and directors.
- Support with transformation into Regulated Financial Intermediaries.
- Support with Bank of Italy or Consob requests.

• Administrative and reporting requirements

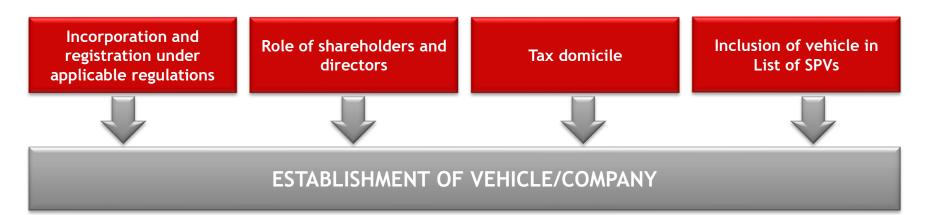
- Maintenance of accounting records
- Bank reconciliations.
- Management of payroll and expense claims.
- Preparation of statutory financial statements.
- Preparation of reporting packages.
- Management of payments.
- Checks on business performance.
- Securities Back Office, Client and Financial Instruments accounting services.
- Agency Roles
- Calculation Agent.
- Bondholders' Representative.

- Relations with market regulatory bodies
 - Preparation of reports and correspondence for Bank of Italy and Consob.
 - Preparation and issue of statements to Stock Markets
 - Support with preparation of CR flows and preparation of regulatory reports.
 - Compliance with formal regulatory requirements.

• Tax compliance and corporate affairs

- VAT accounting and periodical VAT returns.
- Calculation, recording and payment of salaries and contributions.
- Preparation of annual returns.
- Assistance to Board of Statutory Auditors, internal and external auditors.
- Set up and maintenance of compulsory company books.



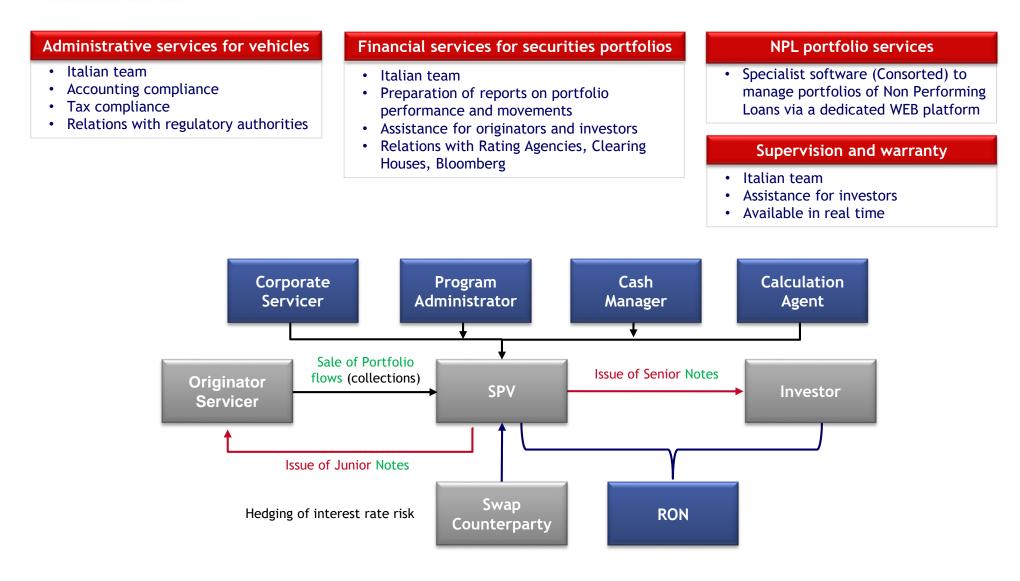






Our services

Agency Roles





Some of our latest deals







NPLs





NPLs





NPLs



10



NPLs





Healthcare receivables - Our latest deals





Healthcare receivables





Healthcare receivables





Healthcare receivables





Trade receivables





Residential Mortgages, SME Loans and Leasing





Residential Mortgages, SME Loans and Leasing





Residential Mortgages, SME Loans and Leasing





Consumer loans





Consumer loans





Below are the number of operations in which Accounting Partners has been involved in unwinding activities, by year of formation:

Year	Number of deals closed		
2018	2		
2017	6		
2016	4		
2015 – 2010	16		
Total	28		



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ACCOUNTING PARTNERS FINANCIAL HIGHLIGHTS					
	2016	2017	2018	2019	
	(actual)	(actual)	(actual)	(forecast)	
Turnover (thousands of €)	1.035	1.413	1.800	2.100	
Personnel (#)	8	9	11	13	
Partners (#)	3	3	3	3	
Personnel of the Partners' advisory companies (#)	17	19	21	24	



Manlio Genero - Chairman

Manlio Genero is a Director of Accounting Partners and Managing Director Milan-based Consolving Srl. Manlio was an audit partner with Arthur Andersen in Rome, specialising in the financial sector. In 1999, he became a partner of Deloitte Consulting and was head of Structured Finance for Italy and Eastern European countries (SEE region). He acquired extensive experience on more than 50 engagements involving securitisation, covered bonds and the disposal of illiquid assets. For 10 years running (1999-2008), ISR named his Deloitte team the "Best International Accounting Firm". At the end of 2008, Manlio set up Consolving, a consulting firm specialising in support for Corporate & Structured Finance transactions and in taking on control roles with financial intermediaries (risk management, compliance, internal audit, Supervisory Board). He is the sole director of about ten SPVs with performing and distressed portfolios and was a member of the Supervisory Board of General Electric Italia Holding, the company which heads Italy's 19th largest industrial group. He organises conferences and training for all the most important conference providers in Italy and internationally. Manlio is also an Italian Public Accountant and Registered Auditor.

Fabrizio Mandrile - Director

Fabrizio Mandrile is Chairman of the Board of Directors of Accounting Partners and Managing Director of Turin-based Mpartners Srl. In more than 20 years of professional experience, he has provided companies in the financial sector with many different services including audit, risk management (systems, processes and analysis of loans portfolio risk), advice on internal control systems and on international accounting standards. Fabrizio joined Arthur Andersen in 1991 and left that firm in 2003. He is sole director of numerous SPVs and is a Registered Auditor.

Fabio Stupazzini - Director

Fabio has 25 years of banking and capital markets experience. Prior to incorporating A&F, Fabio started his career in 1988 in a law firm and then joined Banca Commerciale Italiana, working in both London and Milan (from 1991 to 1994), Société Générale where he was in charge of structured finance in Italy (from 1994 to 1998) and Ernst & Young Corporate Finance (from 1998 to 1999). In 1999, Fabio joined Crédit Agricole Indosuez (Calyon) as head of securitisation in Italy. In 2005, he moved to Paris as European Deputy Head of Securitisation and finally, in 2007, to London as Head of EMEA Securitisation. During his 10 years with Calyon, Fabio arranged and structured over 100 asset-backed finance deals for a global volume in excess of €80 billion involving a variety of assets including many "first deals". Fabio was awarded twice by ISR in 2003 for the best Mortgage Deal of the year and in 2007 for the best Emerging Markets Deal of the year. He is graduated in Economics at the University of Bologna and he is a qualified chartered accountant.

During 2019, in preparation of the request to be enrolled under art. 106 TUB, Accounting Partners has been transformed into S.p.A. with an increase of capital up to Euro 2 mln.

A new Board of Directors has been appointed with:

- Manlio Genero Chairman
- Fabrizio Mandrile Director
- Fabio Stupazzini Director
- Luca Lorenzi Director
- Ezio Bonatto Director
- A Collegio Sindacale has been also appointed with:
- Andrea Bonafé President
- Filippo Cova Sindaco
- Filippo Caravati Sindaco

The team currently includes 13 people with the following characteristics:

- high level of professional seniority;
- high level of business seniority acquired with the firm;
- strong underlying skills built up on engagements carried out;
- most team members are university graduates and many are also qualified Italian Public Accountants;
- all team members have excellent English language ability and some also have a good knowledge of French.





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